

# NRECA's National Discounts Program – New Opportunities!

*Charleen Tzou, Acting Director - Strategic Sourcing & Procurement  
National Rural Electric Cooperative Association*



# About the National Discounts Program

## What is the NDP?

Negotiated discount program that leverages the collective buying power of Member Co-ops.

Wide variety of nationally recognized companies that offer savings!

## How does NDP Work?

Access the NDP page via Cooperative.com

Product and service discounts from nearly 100 participating businesses

## Who can use NDP?

All Member Co-op Employees including Board Members

Discount program is mainly for business needs (*some personal programs*)

## Contact Us

Access NDP's 'Suggest a Discount' page or email us at [ndp@nreca.org](mailto:ndp@nreca.org) for new program ideas!

# NDP and Co-ops Working Together

Co-op  
Member  
Input



Success!

NDP  
Program  
Support

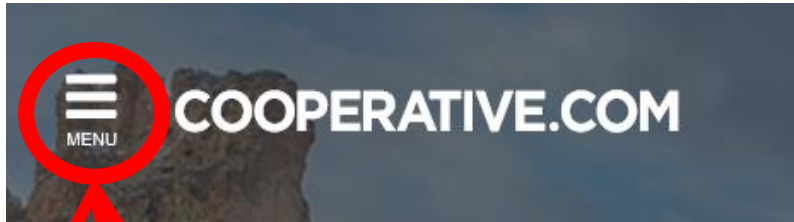
WE  
CAN  
HELP



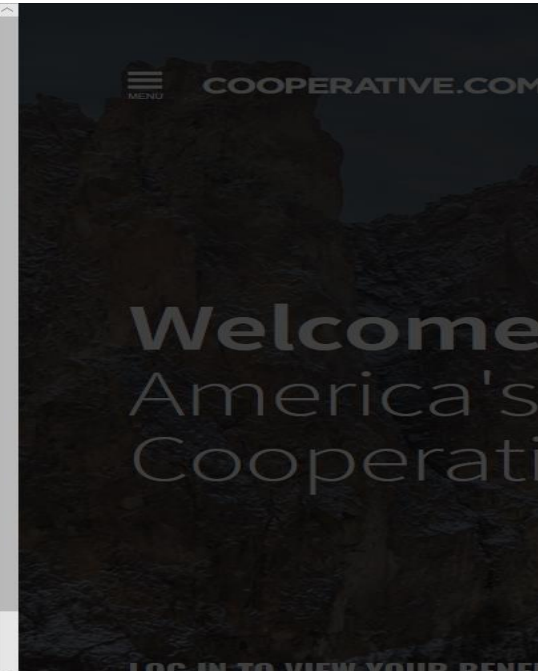


# How Do I find the NDP Page?

From your Cooperative.com home page, navigate to and click on the **Menu icon** > then click on the link '**National Discounts Program**'

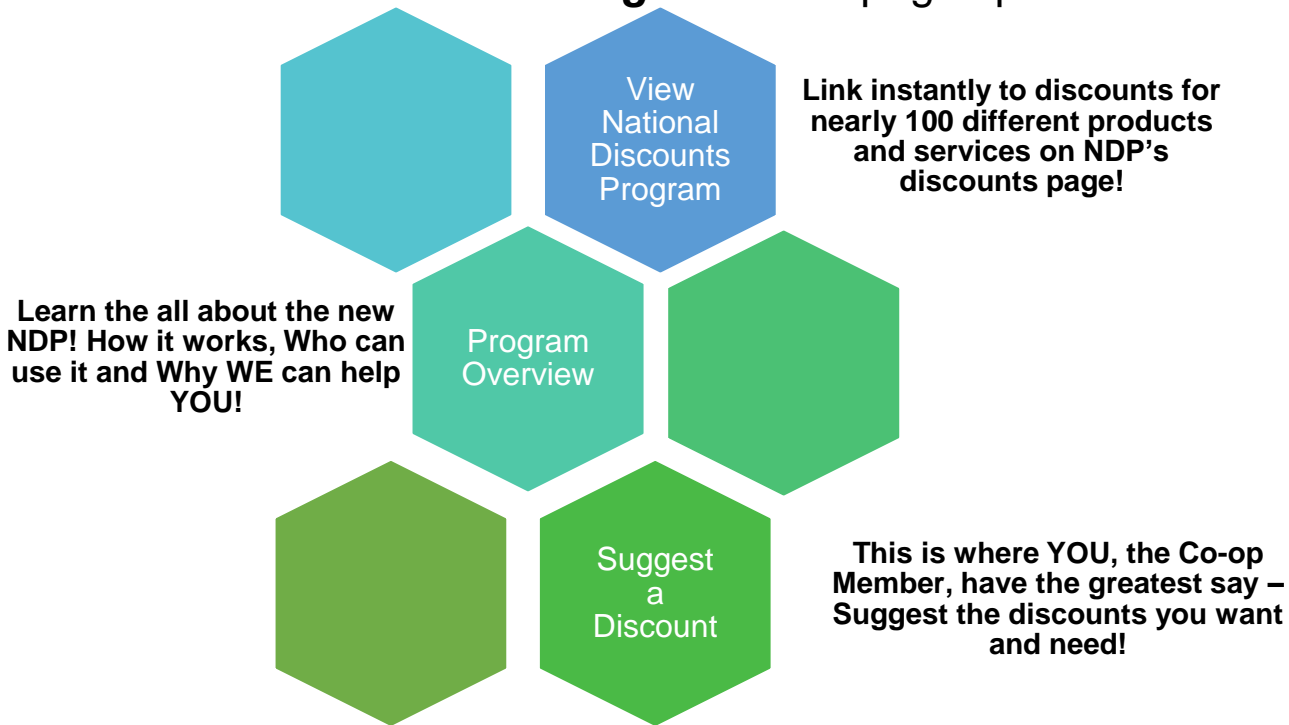


- COOPERATIVE.COM
- Topics
- Programs & Services
- Conferences & Education
- People & Networking
- NRECA
- CFC
- Federated
- Touchstone Energy® Cooperatives
- News
- RE Magazine
- Photos
- Podcast: Along Those Lines
- Publications
- Maps, Facts & Figures
- Co-op Jobs
- National Discounts Program**
- Service Awards & Merchandise



# NDP Pages

**National Discounts Program** has 3 page options



# Navigating Your Discount Program Page

On the National Discounts Program page, you have two new filtering options

## CATEGORY

- Apparel & Branded Merchandise
- Asset Disposition Services
- Auto & Industrial Supplies
- Energy Products & Services
- Entertainment
- Financial & Audit Services
- Health & Wellness
- IT Products & Services
- Office & Building Products
- Safety
- Shipping Solutions
- Travel
- Vehicles & Equipment

## AVAILABLE

- Affiliates
- NRECA
- NRECA member G&Ts
- NRECA member co-op employees
- NRECA member co-ops

New and improved descriptions to help you find the discounts you're looking for faster!

Easy to use tags that separate the business and personal programs NDP offers!

# Enhanced Discount Views

Our discount page features a new and improved discount detail layout where you can directly link to your selected Suppliers website!

- ✓ Supplier Name and Logo
- ✓ Product Offering
- ✓ Who the discount applies to
- ✓ What's being discounted
- ✓ Promotional code (if applicable)
- ✓ How to Get the discount
- ✓ Supplier Contact Information

AUTO & INDUSTRIAL SUPPLIES

## Fastenal Company

[Shop Now →](#)

Industrial Supplies, Value Added Services and Solutions

**FASTENAL**

◀ [25% off wholesale pricing for Fastenal Company](#)

NRECA, NRECA member co-ops,  
NRECA member G&Ts

[More Details](#) ▾

### What's Discounted

Fastenal is a multi-channel, multi-brand supplier with a full line of industrial supplies, value added services and solutions both via vending and online ordering that includes fasteners, cutting tools, safety, plumbing, welding, chemicals, paints, HVAC, hydraulics, pneumatics, abrasives, janitorial items, tools, lifting and rigging, mil-spec. items, etc. More information about Fastenal and their products and services can be found at [Fastenal online](#).

A Fastenal discount of 45% off wholesale pricing is available for products in the fastener product category and a discount of 20% - 30% is applicable to all other Fastenal product categories for NRECA and NRECA member co-ops.

### Promotion Code

NRECA

### How to Get the Discount

To order and take advantage of the 45% and 20-30% discounted pricing, first download and complete the [Fastenal registration form](#). Then fax the completed registration form to Fastenal at the number on the form (507) 494-3778. This registration process will identify your electric co-op as an NRECA member co-op and eligibility to take advantage of the attractive pricing through use of your co-op's Fastenal account number(s) when ordering via [Fastenal online](#) or in store.

### Supplier Contact

Donna Clark, [doclark@fastenal.com](mailto:doclark@fastenal.com), 507-453-8247



# 2018 Highlights

## What's New:

- CPA Firms – Co-op Participant Eligibility Reviews
- Fiat Chrysler – Personal Vehicle
- Granite Telecommunications – Wireline & Wireless Discounts and Consolidation
- Jenny Craig – Wellness Program
- Staples Promotional – Marketing/Promotional Items
- United Rentals – Equipment Rental

## Pipeline:

- Active & Fit – Wellness Programs at Local Gyms (3/19)
- Choice Hotels – Travel Accommodations (3/19)
- Enterprise – Rental Cars (4/19)
- FedEx – Shipping Solutions (3/19)
- Mopar Parts – After Market Auto Parts (2/19)
- Sherwin Williams – Paint (4/19)

# Do YOU Have a Discount Suggestion?

Your input & feedback is **ESSENTIAL** and WE want to hear from you with your discount suggestions!



Contact us at [ndp@nreca.org](mailto:ndp@nreca.org) or submit an online suggestion on our Suggest an NDP Discount Page!

